



MEASURE: SB 612
EXHIBIT: SB 612
SENATE BUSINESS & TRANSPORTATION
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SUBMITTED BY: MONTY KING

3-19-13

To Chairman Lee Beyer
Members, Senate Business and Transportation Committee
Re: HB 612

The attached notes received from dealers in the last two days are a small sample of how dealers really want this upgraded service from DMV. Every dealer we have talked with wants this upgraded service ability.

The idea is to give better customer service. This service will be limited to dealers only. We don't expect a rush of requesters, but certainly we do expect some dealers to use the expedited service, at the request of their customers.

All dealers are DMV agents. DMV trusts them to collect title, registration and other funds and forward them to DMV. All the dealers have a bond for \$ 40,000. Motorcycle dealers have a smaller bond requirement.

Looking at other states, some states can issue new titles at every counter at every DMV office, some others issue titles in a few days. We believe Oregon businesses may be losing business to dealers in other states simply because they can provide titles faster, and sometimes that is what the customers require. That means Oregon dealers are not making the income they should, and therefore Oregon tax revenues are decreased.

This is an example of how government can assist the public and the business community, earn more income for the state and make everybody happier.

The dealers are willing to pay for this upgraded service.

DMV already has procedures in place for expedited titling, although they have limited the current version to purposes related to secure odometer reporting requirements.

Respectfully,

Monty King
President, OVDA and OPSA
503-399-9199

SB 612 Expedited Title bill Comments from dealers

To Whom It May Concern:

Senate bill 612 would be of great benefit to our industry. We often have customers who wish to get their title and registration complete before embarking on vacations of varying lengths in and out of state. Having the ability to get a title issued the same day would assist us as a business in meeting customer expectations. My understanding is that customers from the neighboring state of Washington already have this ability which greatly benefits those customers who can't wait to get out and use their new RV.

Please also see attached a letter from my title clerk, Zedra Klaus, with her thoughts on the matter.

Sincerely,

Karra Westphall, CPA
CFO | Curtis Trailers, Inc.
10177 SE Powell
Portland, OR 97266
Phone: 503-760-1363 | Fax: 503-760-1482

We are definitely in support of this Bill as many times we need titles turned around in less than 3 weeks which is the norm for Oregon DMV. We have most recently had to overnight as many as 10 titles for trucks and trailers that went to Alaska for a time sensitive job and finally after many phone calls got some answers in Salem about an expedited service however that cost overnight courier to and from and then we were able to get the titles in 5-7 days. Many states Arizona being one of them, you can get a title turned in 1-2 days and in some cases hours. The expedited system has worked for us recently but it is costly to use so we definitely would like to see a major change in the title system to allow us to go to a field office and get a title turned immediately. Most of our transactions are title sensitive and it would be a great improvement to see this change and not cost us any more fees.

Regards

Jack Thomson
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To the committee considering S/B 612
the so "Expedited Title" bill

Be advised my original DMV license was numbered 64
My present DMV license is numbered DM 0291

I have been a motor vehicle dealer (motorcycles) since 1964

I would like to express my belief that having a fast track title
would be very much a good tool for dealers to have. Out of

I SUPPORT BILL SB612 THIS WILL HELP TO GET TITLES FASTER FOR MY COUSTOMERS GOING OUT OF STATE FOR LONG TRIPS, THANK YOU
DAN WOOLLARD OWNER THUNDER RV 10401 S WALTON RD ISLAND CITY OR 97850 541-962-2975

To all concerned parties

In reference to faster tittle processing. This is a great idea. It has been in effect in California for many years. There are many reasons this is a good idea. The main one is customer service. Everyone want's what they want as soon as possible. 99% of my customers are Oregonians. Please do this for them.

Thank You

Mike Mitchell
Sales Manager
Preferred Sales
Salem Oregon
