



International Wood Products, LLC

Ladies and Gentlemen,

4-20-11

Thank you for giving IWP the opportunity to give our testimony regarding our opportunities concerning the television and film industry in Oregon and how it relates to our business.

IWP is located in Clackamas, and has been involved in building materials distribution in Oregon for over 20 years. We distribute a large and varied line of building materials to dealers throughout the Northwest every day, supporting commerce from the forest, all the way to the consumer in Oregon.

We greatly value our partnership with 52nd Ave Hardware and Building Supply and the relationships we have with the Besaw family. They bring a unique business model and opportunity to us through their relationships throughout the television and movie industry. We have profited greatly from their experience and willingness to source materials for the film crews as they need it.

The building industry in Oregon as a whole has suffered tremendous losses over the past few years, and many Oregon families have struggled to make ends meet or begin anew in another profession as the economy has declined. There have been few bright spots within this beleaguered industry during the downturn, but the film industry has been one of them for our company. With housing starts at an all time low, and consumer confidence just beginning to recover, any business within the state that we can procure helps to support businesses and families at every level. From production, distribution, retail, and general employment, the television and film industry greatly boosts Oregon's economy and growth. Any opportunity to increase filming in Oregon will reflect growth directly in the state economy and prosperity.

Thank you for your considerations,

A handwritten signature in black ink, appearing to read 'Dave Stelle', is written over a horizontal line.

Dave Stelle,
President,
International Wood Products
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