

# A-Engrossed Senate Bill 965

Ordered by the Senate May 8  
Including Senate Amendments dated May 8

Sponsored by Senators AVAKIAN, BROWN; Senator MONNES ANDERSON

## SUMMARY

The following summary is not prepared by the sponsors of the measure and is not a part of the body thereof subject to consideration by the Legislative Assembly. It is an editor's brief statement of the essential features of the measure.

*[Prohibits certain lending activities in connection with high-cost home loans. Creates private cause of action for damages.]*

*[Applies to loans for which application is first made on or after January 1, 2008.]*

**Requires lenders involved in residential property nontraditional mortgage products to ensure loan terms and underwriting standards for products and consider borrower's repayment capacity and risk mitigation factors. Requires lenders involved in residential property nontraditional mortgage products to establish risk management practices, maximum risk levels, controls, procedures and training programs to avoid lender over-reliance on nontraditional mortgage products. Requires disclosures by lender when soliciting, describing, offering, originating or servicing residential property nontraditional mortgage product.**

**Provides Department of Consumer and Business Services with investigation and enforcement authority. Allows imposition of civil penalties for lender violations, not to exceed \$5,000 per violation or \$20,000 per continuing violation.**

**Creates private cause of action for damages.**

**Declares emergency, effective on passage.**

## A BILL FOR AN ACT

1  
2 Relating to lending practices; creating new provisions; amending ORS 82.025 and 708A.255; and de-  
3 claring an emergency.

4 **Be It Enacted by the People of the State of Oregon:**

## TITLE

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8 **SECTION 1. Sections 2 to 15 of this 2007 Act shall be known and may be cited as the**  
9 **Oregon Home Loan Fairness Act.**

## DEFINITIONS

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13 **SECTION 2. As used in sections 2 to 15 of this 2007 Act:**

14 (1) **"Fully amortizing"** means the process of evaluating what payment of the principal and  
15 interest on a loan through regularly scheduled installments would be for the life of a loan.

16 (2) **"Fully indexed rate"** means the index rate prevailing at origination of a mortgage  
17 product plus the margin that will apply after the expiration of any introductory interest rate.

18 (3) **"Interest-only mortgage loan"** means a mortgage on which, for a specified number  
19 of years, the borrower is required to pay only the interest due on the loan.

20 (4) **"Lender"** means a mortgage banker as defined in ORS 59.840, a bank as defined in

**NOTE:** Matter in **boldfaced** type in an amended section is new; matter *[italic and bracketed]* is existing law to be omitted. New sections are in **boldfaced** type.

1 ORS 706.008, a credit union as defined in ORS 723.006 or a person licensed under the pro-  
2 visions of ORS chapter 725.

3 (5) "Margin" means the number of percentage points a lender adds to the index value to  
4 calculate the adjustable rate mortgage interest rate at each adjustment period.

5 (6) "Negative amortization" means the practice of adding unpaid interest to the mortgage  
6 loan principal, causing the principal balance to increase rather than decrease because the  
7 mortgage payments do not cover the full amount of interest due.

8 (7) "Nontraditional mortgage product" means a loan that is secured by a mortgage or  
9 trust deed on real property in this state upon which is or will be located a structure, or  
10 structures, intended for occupancy by one to four families and by the borrower as a principal  
11 residence and that is:

12 (a) An interest-only mortgage loan;

13 (b) A payment option adjustable rate mortgage; or

14 (c) Any loan the Department of Consumer and Business Services identifies as a nontra-  
15 ditional mortgage product and that has:

16 (A) Negative amortization;

17 (B) Short-term introductory interest rates; or

18 (C) Reduced documentation.

19 (8) "Payment option adjustable rate mortgage" means a mortgage that allows the bor-  
20 rower to choose from a number of different payment options, such as:

21 (a) A minimum payment option that can be less than the interest accruing on the loan,  
22 resulting in negative amortization;

23 (b) An interest-only payment option that does not provide for principal amortization but  
24 avoids negative amortization by recasting the required monthly payment amount, after a  
25 specified number of years or if the loan reaches a certain negative amortization cap, to re-  
26 quire payments that will fully amortize the outstanding balance over the remaining loan  
27 term; or

28 (c) A fully amortizing principal and interest payment option.

29 (9) "Reduced documentation" means a loan feature in which the lender sets reduced or  
30 minimal documentation standards to substantiate the borrower's income and assets.

31 (10) "Simultaneous second-lien loan" means a lending arrangement in which either a  
32 closed-end second lien or a home equity line of credit is originated simultaneously with the  
33 first-lien mortgage loan.

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35 **FINDINGS**

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37 **SECTION 3.** (1) The Legislative Assembly finds and declares that:

38 (a) Residential mortgage lending has traditionally been a conservatively managed busi-  
39 ness with low delinquencies and reasonably stable underwriting standards.

40 (b) The market has expanded rapidly for nontraditional mortgage products that are being  
41 offered by lenders to a wider spectrum of borrowers, many of whom may not fully under-  
42 stand the associated risks.

43 (c) Many of the nontraditional mortgage loans offered have been underwritten with less  
44 stringent income and asset verification requirements and have been combined with simul-  
45 taneous second-lien loans. The resulting risk layering, when combined with the broader

1 marketing of nontraditional mortgage loans, exposes lenders to increased risk relative to  
2 traditional mortgage loans.

3 (d) Despite having increased risk, nontraditional mortgage loans can be appropriate if  
4 responsible lenders follow sound underwriting, risk management and consumer protection  
5 standards.

6 (e) The recent increase in the use of nontraditional mortgage products has brought with  
7 it lending practices that have left many homeowners with loans they cannot afford to repay.

8 (f) With home prices falling in many areas of the country, and with millions of mortgage  
9 terms poised to reset, the national economy is threatened with the prospect of mass fore-  
10 closures.

11 (g) Oregon has not yet experienced the rapid rates of falling home prices and rising  
12 foreclosures seen throughout much of the nation, and there is still time to take effective  
13 action that will prevent thousands of Oregonians from entering into high-risk mortgages and  
14 facing unnecessary foreclosures in the future.

15 (2) The Legislative Assembly intends that the Oregon Home Loan Fairness Act protect  
16 Oregon's economy from the threat of widespread foreclosures and provide homeowners with  
17 access to home loans on fair and equitable terms.

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19 **LOAN TERMS AND UNDERWRITING STANDARDS**  
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21 **SECTION 4.** (1) A lender offering, originating or servicing a nontraditional mortgage  
22 product shall ensure that loan terms and underwriting standards for the product are con-  
23 sistent with prudent lending practices, including consideration of a borrower's repayment  
24 capacity. The underwriting standards shall address the effect of a substantial payment in-  
25 crease on the borrower's capacity to repay when loan amortization begins. The lender may  
26 not cede underwriting standards to third parties that have different business objectives, risk  
27 tolerances or core competencies. The mortgage product terms must be based on an analysis  
28 of potential exposures and compensating factors to ensure risk levels remain manageable.

29 (2) The qualifying standards for a lender offering or originating nontraditional mortgage  
30 products shall recognize the potential impacts for borrowers with high loan-to-value ratios,  
31 high debt-to-income ratios and low credit scores. A lender shall consider those factors jointly  
32 in the qualification process and shall develop reasonable tolerances for each factor, based  
33 upon underwriting standards that consider the characteristics of the borrower and the at-  
34 tributes of the mortgage product.

35 (3) A lender that offers or originates a nontraditional mortgage product shall analyze a  
36 borrower's repayment capacity, including an evaluation of the ability to repay the debt by  
37 final maturity at the fully indexed rate, assuming a fully amortizing repayment schedule. The  
38 analysis of repayment capacity may not use credit scores as a substitute for verification of  
39 the borrower's income in the underwriting process and verification of the borrower's assets  
40 and outstanding liabilities. For mortgage products that permit negative amortization, the  
41 repayment analysis shall be based upon the initial loan amount plus any balance increase  
42 that may accrue from the negative amortization provision.

43 (4) Lenders offering, originating or servicing nontraditional mortgage products may not  
44 use loan terms and underwriting practices that rely on the sale or refinancing of the prop-  
45 erty once amortization begins.



1 compliance, consumer information and risk management.

2 **SECTION 7.** (1) Lenders that offer or originate nontraditional mortgage products shall  
3 train their lending personnel to convey information to consumers about the product terms  
4 and risks in a timely, accurate and complete manner. If the lender offers new or additional  
5 nontraditional mortgage products, the lender shall provide lending personnel with additional  
6 training, as necessary, to enable the lending personnel to convey information to consumers  
7 in a timely, accurate and complete manner. The lender shall monitor lending personnel to  
8 determine whether the personnel are conveying information in the manner required.

9 (2) Lenders shall review consumer complaints to identify potential noncompliance and  
10 other risks. The review shall include legal review as appropriate and review to ensure that  
11 compensation programs do not improperly encourage lending personnel to direct consumers  
12 to particular products.

13 (3) Lenders that originate, invest in or service nontraditional mortgage products using  
14 a mortgage broker, correspondent or other third party shall take appropriate steps to ensure  
15 the third-party practices comply with sections 2 to 9 of this 2007 Act. Appropriate steps in-  
16 clude, but are not limited to:

17 (a) Conducting due diligence and establishing other criteria for entering into and main-  
18 taining relationships with a third party;

19 (b) Designing third-party compensation incentives to avoid nontraditional mortgage  
20 product originations that are inconsistent with sections 2 to 9 of this 2007 Act;

21 (c) Setting requirements for agreements with a third party;

22 (d) Establishing procedures and systems to monitor third-party compliance with applica-  
23 ble agreements, policies and laws; and

24 (e) Implementing appropriate corrective actions if a third party fails to comply with ap-  
25 plicable agreements, policies or laws.

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27 **CONSUMER PROTECTION STANDARDS**

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29 **SECTION 8.** (1) Advertisements, oral statements, promotional materials, monthly state-  
30 ments and other communications to consumers for the purpose of soliciting nontraditional  
31 mortgage product business must disclose in nontechnical language the risks of nontraditional  
32 mortgage products including, but not limited to, the risk of potential increases in payment  
33 obligations and the risk of negative amortization.

34 (2) Prior to a potential borrower making a nontraditional mortgage product choice, a  
35 lender shall provide the borrower with sufficient information, stated in nontechnical lan-  
36 guage, to allow the borrower to understand the terms and relative risks of the available  
37 products. The information must include descriptions of the costs, terms, features and risks  
38 of the available products. If the lender offers both reduced and full documentation loan pro-  
39 grams and there is a pricing premium attached to the reduced documentation program, the  
40 information shall disclose the premium.

41 (3) Lenders shall directly inform potential borrowers choosing a nontraditional mortgage  
42 product of the risks associated with the product including, but not limited to, the likelihood  
43 of increased future payment obligations. The lender shall provide the information required  
44 by this subsection before originating the nontraditional mortgage product transaction. The  
45 information required by this subsection is in addition to any information disclosure required

1 under the federal Truth in Lending Act (15 U.S.C. 1601 et seq.).

2 (4) At the time of originating a nontraditional mortgage product, the lender shall disclose  
3 to the borrower in nontechnical language:

4 (a) The risk of potential increases in payment obligations, including circumstances in  
5 which interest rates or negative amortization reach a contractual limit.

6 (b) The risk of other material changes in payment obligations, such as balloon payments.

7 (c) If negative amortization is possible, the potential for increasing principal balances,  
8 decreasing home equity and other potential adverse consequences of negative amortization.

9 (d) If the lender may impose a prepayment penalty, the amount or method of determining  
10 the amount of the penalty.

11 (5) A lender may not falsely represent to a borrower that initial minimum payments in  
12 a payment option adjustable rate mortgage will cover accrued interest charges or cover  
13 principal and interest charges or claim that the interest rates or payment obligations for the  
14 mortgage are fixed.

15 **SECTION 9.** (1) A lender that provides to a borrower a monthly statement on a payment  
16 option adjustable rate mortgage shall include on the monthly statement:

17 (a) An explanation of each payment option available and the impact of that choice on loan  
18 balances;

19 (b) An explanation, if applicable, next to the minimum payment amount that making the  
20 minimum payment would result in an increase to the borrower's outstanding loan balance;

21 (c) The borrower's current loan balance;

22 (d) The portions of the borrower's previous payment allocated to principal and to inter-  
23 est; and

24 (e) If applicable, the amount by which the loan principal balance has increased since the  
25 previous monthly statement.

26 (2) A monthly statement for a payment option adjustable rate mortgage may not be in  
27 a format that emphasizes or makes it easier for the borrower to select the option of a non-  
28 amortizing or negatively amortizing payment.

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30 **RULEMAKING AND ENFORCEMENT**

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32 **SECTION 10.** The Department of Consumer and Business Services may adopt rules to  
33 administer and enforce sections 2 to 9 of this 2007 Act.

34 **SECTION 11.** (1) If the Department of Consumer and Business Services has reasonable  
35 cause to believe that a person has engaged or is engaging in any violation of any provision  
36 of sections 2 to 9 of this 2007 Act, a rule of the department adopted under section 10 of this  
37 2007 Act or an order of the department to enforce a provision of sections 2 to 9 of this 2007  
38 Act, the department may bring suit in the name and on behalf of the State of Oregon in the  
39 circuit court of any county of this state to enjoin the violation and to enforce compliance  
40 with the provision, rule or order. Upon a proper showing, a court shall grant a permanent  
41 or temporary injunction, restraining order or writ of mandamus.

42 (2) The court may fine the person against whom the court order is entered under sub-  
43 section (1) of this section not more than \$5,000 for each violation. The fine shall be entered  
44 as a judgment and paid to the General Fund of the State Treasury. Each violation of the  
45 court order is a separate offense. For a continuing violation, each day's continuance is a

1 separate violation, but the maximum penalty for any continuing violation may not exceed  
2 \$20,000 for each offense.

3 (3) If the court finds that the person has violated any provision of sections 2 to 9 of this  
4 2007 Act, a rule of the department adopted under section 10 of this 2007 Act or an order of  
5 the department to enforce a provision of sections 2 to 9 of this 2007 Act, the court may ap-  
6 point a receiver, who may be the Director of the Department of Consumer and Business  
7 Services, for the person or the person's assets. The court may not require the director to  
8 post a bond. The court may award reasonable attorney fees to the department if the de-  
9 partment prevails in an action under this section. The court may award reasonable attorney  
10 fees to a person who prevails in an action under this section if the court determines that the  
11 department had no objectively reasonable basis for asserting the claim or no reasonable basis  
12 for appealing an adverse decision of the trial court.

13 (4) The department may include in any action authorized by this section:

14 (a) A claim for restitution or damages under section 12 of this 2007 Act on behalf of the  
15 persons injured by the act or practice constituting the subject matter of the action. The  
16 court shall have jurisdiction to award appropriate relief to the persons, if the court finds that  
17 enforcement of the rights of the persons by private civil action, whether by class action or  
18 otherwise, would be so burdensome or expensive as to be impractical; or

19 (b) A claim for disgorgement of illegal gains or profits derived. Any recovery under this  
20 paragraph shall be turned over to the General Fund of the State Treasury unless the court  
21 requires other disposition.

22 **SECTION 12.** (1) A lender is liable for damages in the amount of the ascertainable loss  
23 to any person who suffers any ascertainable loss of money or property, real or personal, in  
24 a nontraditional mortgage product transaction if the lender transacts business as a lender  
25 in violation of any provision of sections 2 to 9 of this 2007 Act, a rule of the Department of  
26 Consumer and Business Services adopted under section 10 of this 2007 Act or an order of the  
27 department to enforce a provision of sections 2 to 9 of this 2007 Act.

28 (2) A person whose sole function in connection with a nontraditional mortgage product  
29 is to provide ministerial functions of escrow, custody or deposit services in accordance with  
30 applicable law is liable only if the person participates or materially aids in the nontraditional  
31 mortgage product transaction and the plaintiff sustains the burden of proof that the person  
32 knew of the existence of the facts on which liability is based or that the person's failure to  
33 know of the existence of such facts was the result of the person's recklessness or gross  
34 negligence.

35 (3) An action or suit may not be commenced under this section more than three years  
36 after origination of the nontraditional mortgage product transaction.

37 (4)(a) Subsection (2) of this section does not limit the liability of any person for conduct  
38 other than in the circumstances described in subsection (2) of this section; or

39 (b) Under any other law.

40 (5) Except as provided in subsection (6) of this section, the court may award reasonable  
41 attorney fees to the prevailing party in an action under this section.

42 (6) The court may not award attorney fees to a prevailing defendant under the provisions  
43 of subsection (5) of this section if the action under this section is maintained as a class  
44 action pursuant to ORCP 32.

45 **SECTION 13.** (1) In addition to all other penalties and enforcement provisions provided

1 by law, any person who violates or who procures, aids or abets in the violation of any pro-  
2 vision of sections 2 to 9 of this 2007 Act, a rule of the Department of Consumer and Business  
3 Services adopted under section 10 of this 2007 Act or an order of the department to enforce  
4 a provision of sections 2 to 9 of this 2007 Act is subject to a civil penalty of not more than  
5 \$5,000 for every violation, which shall be paid to the General Fund of the State Treasury.

6 (2) Every violation is a separate offense and, in the case of a continuing violation, each  
7 day's continuance is a separate violation, but the maximum penalty for any continuing vio-  
8 lation may not exceed \$20,000 for each offense.

9 (3) Civil penalties under this section shall be imposed as provided in ORS 183.745.

10 **SECTION 14.** (1) The Department of Consumer and Business Services may make such  
11 public or private investigations within or outside this state as the department deems neces-  
12 sary to determine whether a person has violated or is about to violate any provision of  
13 sections 2 to 9 of this 2007 Act or any rule or order of the department or the Director of the  
14 Department of Consumer and Business Services, or to aid in the enforcement of sections 2  
15 to 9 of this 2007 Act or in the formulation of rules under sections 2 to 9 of this 2007 Act.

16 (2) For the purpose of an investigation or proceeding under sections 2 to 9 of this 2007  
17 Act, the department may administer oaths and affirmations, subpoena witnesses, compel  
18 their attendance, take evidence and require the production of books, papers, correspondence,  
19 memoranda, agreements or other documents or records that the department deems relevant  
20 or material to the inquiry. Each witness who appears before the department under a  
21 subpoena shall receive the fees and mileage provided for witnesses in ORS 44.415 (2).

22 (3) If a person fails to comply with a subpoena so issued or a party or witness refuses  
23 to testify on any matters, the judge of the circuit court or of any county, on the application  
24 of the department, shall compel obedience by proceedings for contempt as in the case of  
25 disobedience of the requirements of a subpoena issued from the court or a refusal to testify  
26 before the court.

27 (4) The department may require or permit a person to file a statement in writing, under  
28 oath or otherwise as the department determines, as to all the facts and circumstances con-  
29 cerning the matter to be investigated.

30 (5) The department may publish information concerning any violation of sections 2 to 9  
31 of this 2007 Act or any rule or order of the department or the director.

32 (6) If the department has reason to believe that any person has engaged, is engaging or  
33 is about to engage in any violation of sections 2 to 9 of this 2007 Act, the department may  
34 issue an order, subject to section 15 of this 2007 Act, directed to the person to cease and  
35 desist from the violation or threatened violation.

36 **SECTION 15.** (1) Except as provided in ORS 183.745, upon the entry of an order of the  
37 Department of Consumer and Business Services to enforce a provision of sections 2 to 9 of  
38 this 2007 Act, the department shall promptly give appropriate notice of the order as provided  
39 in this subsection. The notice shall state that a hearing will be held on the order if a written  
40 demand for hearing is filed with the department within 20 days after the date of service of  
41 the order. The department shall give notice regarding an order entered under section 14 of  
42 this 2007 Act to all interested persons.

43 (2) If timely demand for a hearing is filed by a person entitled to notice of the order, the  
44 department shall hold a hearing on the order as provided by ORS chapter 183. In the absence  
45 of a timely demand for a hearing, a person is not entitled to judicial review of the order.





1 this paragraph, the installment due date preceding the date of prepayment shall be considered to  
2 be nearest if prepayment occurs 15 days or less after that installment date. If prepayment occurs  
3 more than 15 days after the preceding installment due date, the next succeeding installment due date  
4 shall be considered to be nearest the date of prepayment. In determining the simple interest rate,  
5 the lender may apply to the scheduled payments the actuarial method, by which each scheduled  
6 payment is applied first to accrued and unpaid interest and any amount remaining is applied to re-  
7 duction of the principal balance.

8 (3) Any installment of an installment loan or payment under an open-end credit arrangement  
9 that is not paid when due shall continue to bear interest until paid. In addition, if the installment  
10 or payment is not paid when due, the installment or payment may bear a late charge in such amount  
11 as is agreed to by the lender and the borrower. However, except for loans secured by real property,  
12 the lender may impose a late charge only if:

13 (a) The installment or payment is not received by the lender within 10 days after the due date  
14 or, if the open-end credit arrangement is a credit card account, the payment is not received by the  
15 lender on or before the due date;

16 (b) The loan agreement or open-end credit arrangement provides for a late charge upon delin-  
17 quent installments or payments; and

18 (c) A monthly billing, coupon or notice is provided by the lender disclosing the date on which  
19 installments or payments are due and that a late charge may be imposed if payment is not received  
20 by the lender within 10 days thereafter or, in the case of an open-end credit arrangement that is a  
21 credit card account, that a late charge may be imposed if payment is not received by the lender on  
22 or before the date on which the payment is due. However, if the lender and the borrower have  
23 provided in the note or other written loan agreement that the payments on the loan shall be made  
24 by the means of automatic deductions from a deposit account maintained by the borrower, the lender  
25 shall not be required to provide the borrower with a monthly billing, coupon or notice under this  
26 paragraph with respect to any occasion on which there are insufficient funds in the borrower's ac-  
27 count to cover the amount of a loan payment on the date the loan payment becomes due and within  
28 the periods described in paragraph (a) of this subsection.

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30 **APPLICABILITY**

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32 **SECTION 18. Sections 2 to 15 of this 2007 Act and the amendments to ORS 82.025 and**  
33 **708A.255 by sections 16 and 17 of this 2007 Act apply to nontraditional mortgage products**  
34 **originated on or after the effective date of this 2007 Act.**

35  
36 **CAPTIONS**

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38 **SECTION 19. The unit captions used in this 2007 Act are provided only for the conven-**  
39 **ience of the reader and do not become part of the statutory law of this state or express any**  
40 **legislative intent in the enactment of this 2007 Act.**

41  
42 **EMERGENCY CLAUSE**

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44 **SECTION 20. This 2007 Act being necessary for the immediate preservation of the public**  
45 **peace, health and safety, an emergency is declared to exist, and this 2007 Act takes effect**

1 **on its passage.**

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